



May 25, 2018

Dear LiftMaster® Partner:

As the Gate Safety Leader, LiftMaster has always been committed to providing technology, training, and education resources that empower our customers to comply with the UL® 325 Safety Standard.

On August 1, 2018, updates to UL 325 will require a minimum of two (2) means of entrapment zone protection in both the open and close direction for Slide Gate Operators to function.

**LiftMaster has updated our line of Gate Operators to comply with new 2018 UL 325 Safety Standards.** The 2018 UL 325 Listed Gate Operators will be identified by the “UL” designation at the end of the model numbers. Slide Gate Operators will be updated with firmware to meet the new standard.

We are also proud to introduce our NEW! Retro Reflective Photo Eyes (LMRRUL) with significantly improved performance, increased field of view, retained alignment, and an aesthetically pleasing low profile. The new Retro Photo Eyes will ship packed in with the new Gate Operators. Slide Gate Operators will ship packed with the new Photo Eyes and a 5 ft. Small Profile Edge to meet the new UL 325 standard. Important launch dates and pack-in details are as follows:

Slide Gate Operators (with LMRRUL and 5ft Small Profile Edge)	August 1
Swing Gate Operators (with LMRRUL)	August 1
New Retro Reflective Photo Eye (LMRRUL)	August 1
New Through Beam Photo Eye (LMTBUL)	September
Linear Actuators (with LMRRUL) and Specialty Operator (with CPSUN4G)	Q4, 2018

LiftMaster is committed to providing all the tools necessary, from world class training to packaged product solutions, to help our partners understand and apply the latest safety standards to each gate operator installation. **Enclosed are tools to make to make selling the New 2018 UL Listed Gate Operators and Safety Entrapment Devices a success for your business:**

- **2018 UL 325 Listed Gate Operators Guide**, which includes updated product information, comparison charts, and safety resources
- **Dealer Playbook**, product information and selling tips for the new line of operators and safety solutions
- **Customer Brochures**, focused on LiftMaster safe and reliable solutions for Gated Community Managers and Commercial/Industrial applications
- **Price List** for new and updated Gate Operators and Safety Entrapment Devices

For more information on Gate Safety, UL 325 Gate Operators and Accessories, installation and troubleshooting, please visit [LiftMaster.com/UL325Gates](http://LiftMaster.com/UL325Gates).

Thank you for your continued support of LiftMaster. To get a quote, please contact your **LiftMaster Sales Representative or Inside Sales at 800.282.6225**.

Regards,

David Sklodowski  
Sr. Product Manager, Gate Accessories